



PRESENTING: AIOLA'S "BRAIN" – THE VOICE-AGENTIC PLATFORM

**Every Field team
gets smarter when
you can (agentically)
connect the dots.**

JULY 2026



The Moment: Three Forces Converged

Three mega-trends collided. The intersection is ours.

**Voice AI Became a Trillion
-Dollar Economy**

\$47.5B

by 2034

\$2.4B → \$47.5B | CAGR 34.8%

Source: MarketsandMarkets

**AI Agents:
Fastest-Growing Segment**

\$50B+

by 2030

\$8B → \$50B+ | CAGR 45-50%

Source: MarketsandMarkets

ROI Became the Only Metric

95%

of AI pilots fail ROI

Only 1% achieve mature AI deployment

Source: MIT Sloan, 2025; Bain, 2025

.Massive markets. Massive failure rates. The winners will be specific, not general. **aiola is specific**

The Voice Journey:

5 Years Building the Foundation



STAGE 1

Jargon & IP



Foundation

Proprietary ASR model. #1 WER at 5.91%. 95%+ jargon recall. Patented architecture.

STAGE 2

Voice API & Benchmarks



Productization

Jargon V2 via API. 7 papers at ICML, ICASSP, Interspeech (2024–2025). Jensen Huang highlighted aiola at GTC Paris.

STAGE 3

Agentic Workflows



Agentic Layer

Speech-to-Workflow Agents in production. aiOlApp deployed at Fortune 500 sites (CRMs, ERPS, QMSs)

STAGE 4

Field Voice Agents



Where We Are Now

Jargon + Workflow Agents + Domain Customization + QUASAR = Field Voice Agents that work and scale in the field.

UNITED 

 kenvue

metro

 HYUNDAI

 NVIDIA

P&G



FUNDING

aiOla Secures \$25M Series A2 to Power Voice AI Across Enterprise and Aviation

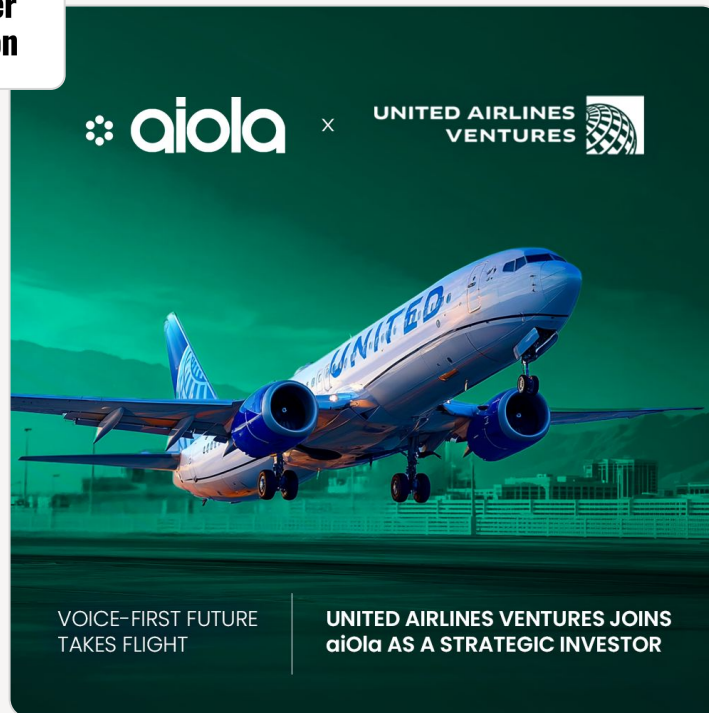
United Airlines Ventures X aiola: Shared Vision

"aiola's AI has limitless applications across industries. It fundamentally solves capturing speech data, converting it quickly & precisely into structured data for any ML/AI. Defining future tech."



Andrew Chang

Head of United Airlines Ventures



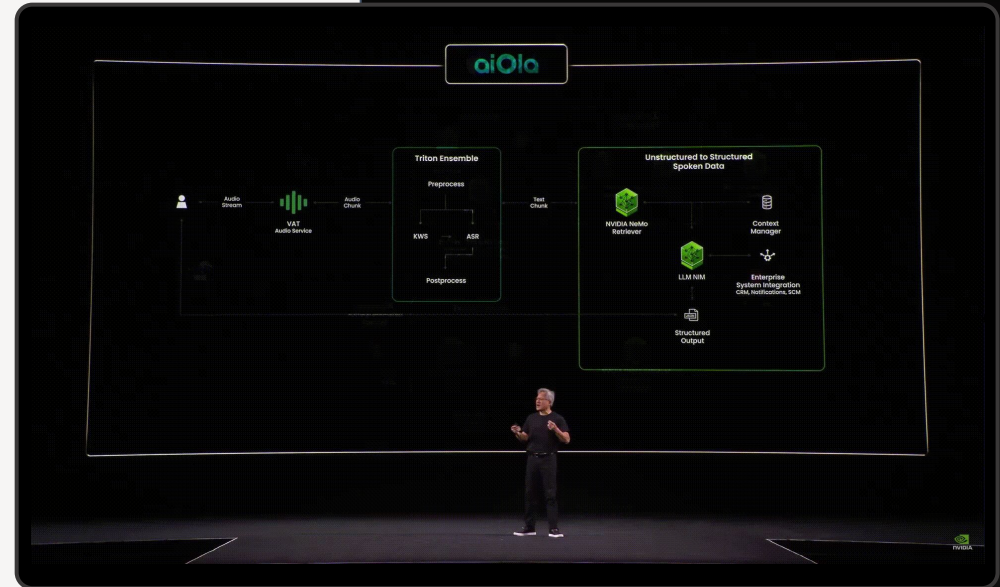
→ Read more about the partnership in the [public release](#).

aiola X Nvidia: Strategic Partnership

A Gateway to Bring GPU to the Frontline

Jensen Huang, Nvidia CEO

Highlights aiOla at GTC Paris, June 2025



Source: [NVIDIA GTC Paris Keynote](#)

THE FIELD DATA & AI CRISIS

Your field team talks to customers every day. Almost none of it reaches your CRM.

THE CRM (SALESFORCE) PROBLEM

79%

Of opportunity data never captured

Source: ESNA / DestinationCRM / Introhive, 2024

70%

of rep time on non-selling activities

Source: Salesforce State of Sales, 2024

\$15M

annual cost of bad data per enterprise

Source: Gartner / DWI, 2024

FRONTLINE WORKERS ARE NEGLECTED

2.7B

frontline workers. 80% of the global workforce.

Source: ILO

25%

get AI guidance. Only 23% have digital tools.

Source: BCG, 2025; Beekeeper, 2024

40%+

of agentic AI projects canceled by 2027.

Source: Gartner, 2025

Companies spent millions on CRMs. But the field team barely uses it.

They're on the road, hands busy, no time to type. So the data disappears.

EINSTEIN: 67% ADOPTION FAILURE (OLIV.AI, 2025) 42%
PLANNING TO MIGRATE AWAY (INDUSTRY SURVEYS, 2025)



An open platform for Sales. Not a closed app.

Enterprise-grade Security



Full Salesforce
Integration



THE LEARNING EXPERIENCE

Agent Intelligence

Continuous improvement that
powers the platform.

WHO IT SERVES

The Entire Platform

KEY VALUE

Agents get smarter daily
from usage, outcomes
and feedbacks.

THE BUILDER EXPERIENCE

Agent Studio

Where customers define,
configure, and deploy agents.

WHO IT SERVES

Sales Ops & RevOps

KEY VALUE

Custom agents tailored to
your specific processes.

THE REP EXPERIENCE

Agent Interface

The conversational experience
reps interact with daily.

WHO IT SERVES

Field Sales Reps

KEY VALUE

Zero-training UX. Reps are
productive in minutes.



Introducing The First Voice Agents Platform for Field Sales

SKIP

01 · RUN IT IN THE FIELD

02 · LET THE BRAIN TAKE OVER

03 · BUILD IT

Meeting Prep

Calendar brief, then ask the CRM



Log Sales Meeting

Voice debrief → Salesforce



Follow-up Email

Post-visit email, auto-drafted



Company Knowledge Base

Answers from your org docs



aiola Intelligence

Pipeline insight & coaching



Workflow Builder

Design voice workflows, no code



CLICK A CARD TO SEE IT IN THE APP →

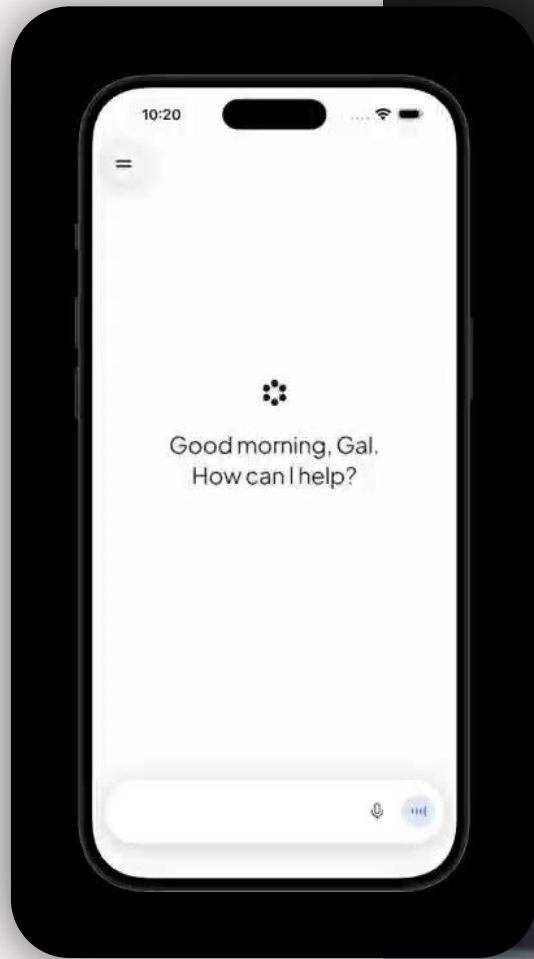


RUN IT IN THE FIELD · 1/3

Meeting Prep

Calendar brief, then ask the CRM

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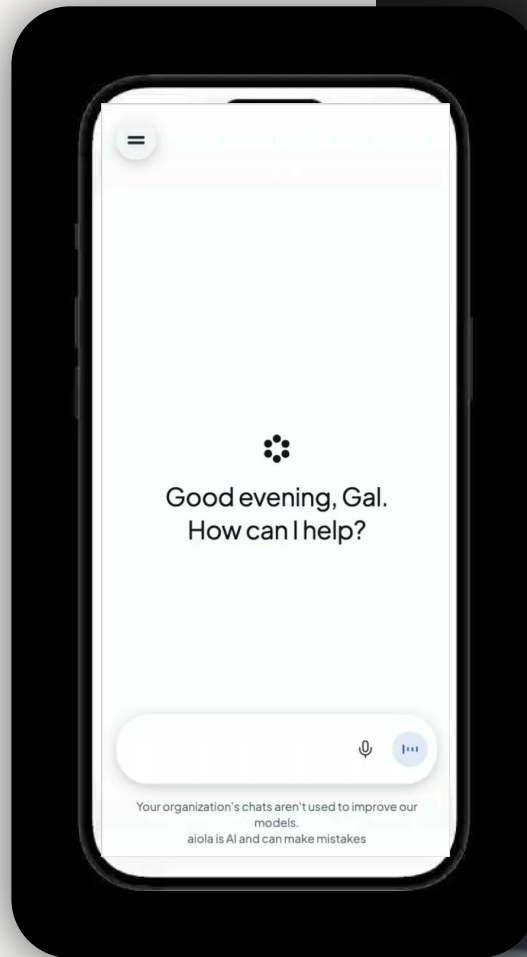


RUN IT IN THE FIELD · 2/3

Log Sales Meeting

Voice debrief → Salesforce

← BACK



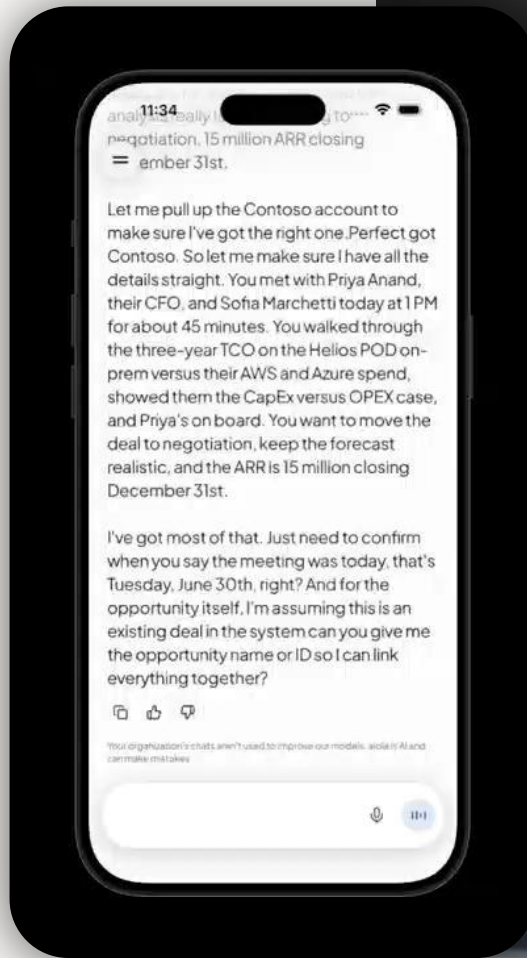


RUN IT IN THE FIELD · 3/3

Follow-up Email

Post-visit email, auto-drafted

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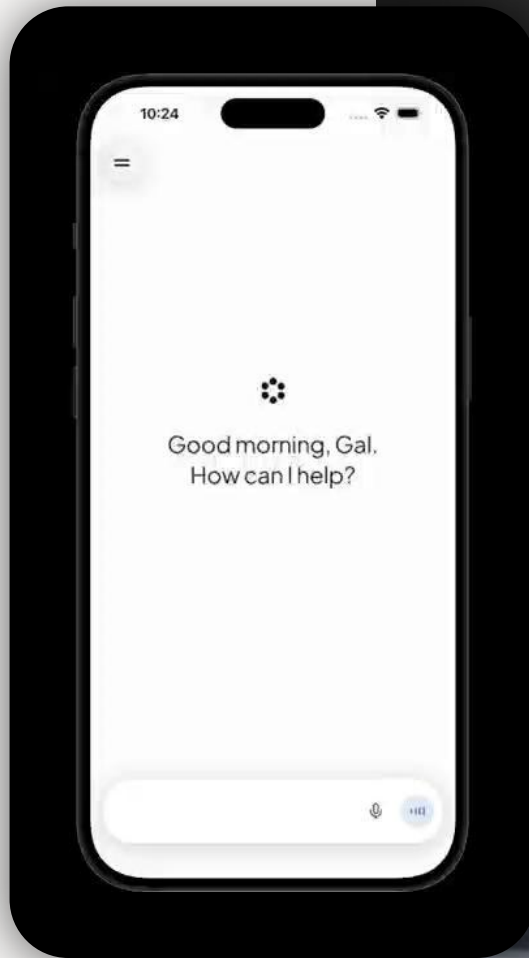


LET THE BRAIN TAKE OVER · 1/2

Company Knowledge Base

Answers from your org docs

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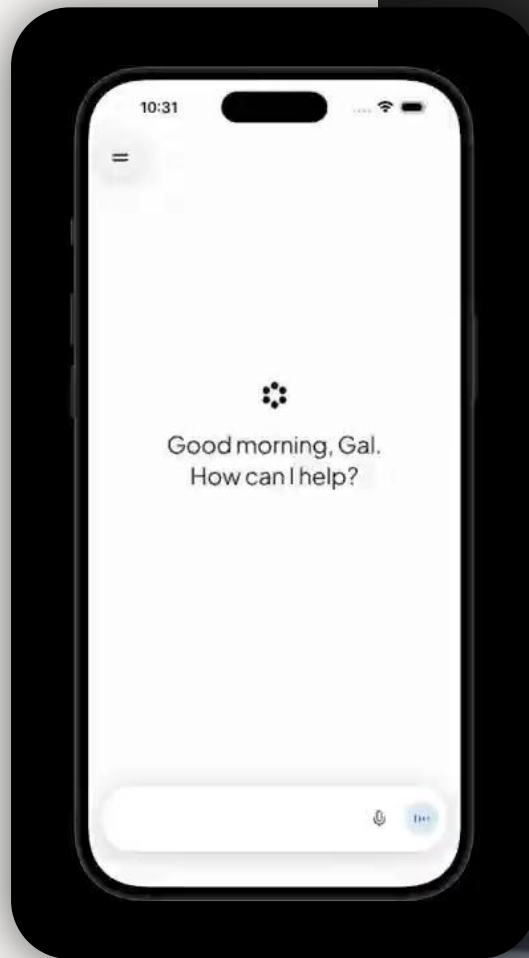


LET THE BRAIN TAKE OVER · 2/2

aiola Intelligence

Pipeline insight & coaching

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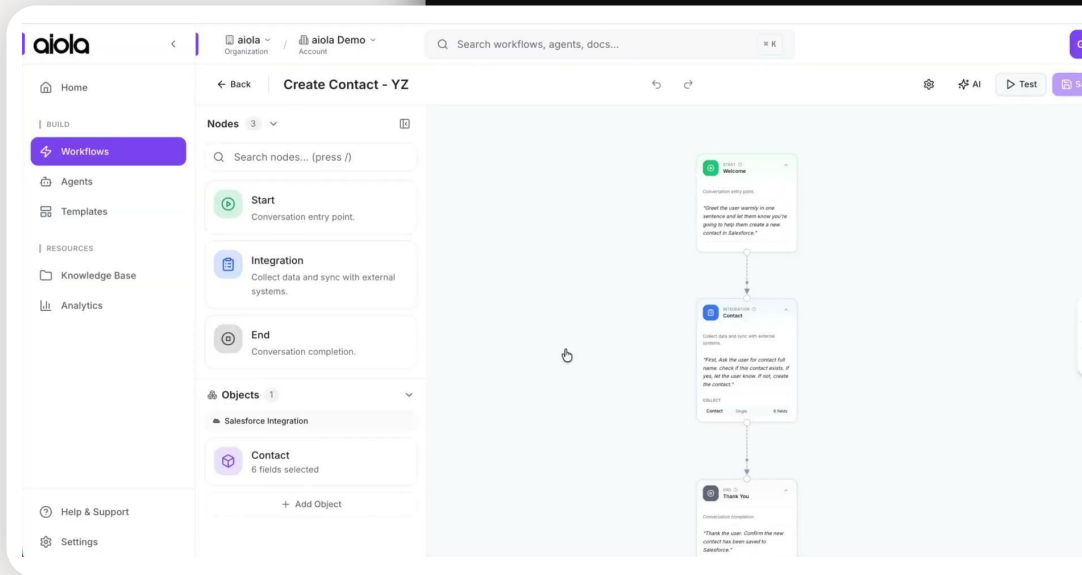


BUILD IT

Workflow Builder

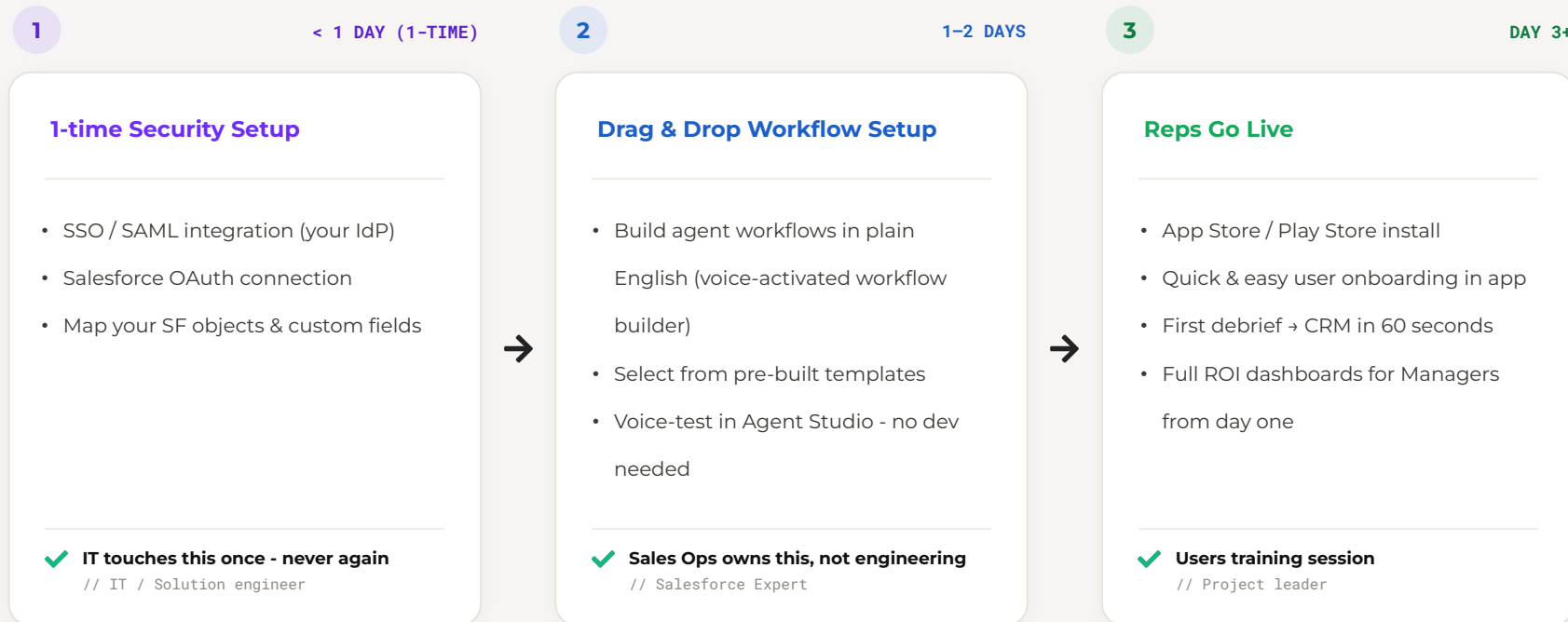
Design voice workflows, no code

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From Sign-Off to Live in Days. 3 Steps. Done.

No IT project. Plug in, configure, deploy.



Architectural Overview.

Built for Enterprise, Secured from Day 1.

Enterprise-grade Security



Full Salesforce
Integration



Agent Studio - Admins & Ops

BUILD & CONFIGURE

Sales Ops, RevOps & Platform Admins

- Configure Salesforce integration & data sources
- User management, SCIM & access control
- Build workflows - drag & drop or by voice
- Voice agent configuration & testing

Settings & RBAC (5 roles)

Agent Management

Salesforce Integration

Knowledge Base (RAG)

Workflow Builder (Canvas)

Analytics & Reporting

Templates Gallery

aiola App

USE & INTERACT

End Users - Field Sales Reps & Frontline Workers

- Voice-guided meeting debriefs → real-time CRM updates
- Meeting prep, commitment tracking & follow-ups
- On-demand sales intelligence & deal coaching
- Works in the car, factory floor, anywhere in the field

Conversation Management

External Integrations

Mode Switching (Text ↔ Voice)

Settings & Personalisation

Salesforce Sync (OAuth)

INFRASTRUCTURE

LLM Providers

- Claude
- Gemini
- OpenAI
- OpenRouter

Voice & Speech

- ElevenLabs
- Deepgram
- OpenAI

Real-Time Comms

- LiveKit Cloud (WebRTC)
- Voice / Video SFU (wss://)

CRM & Integration

- Salesforce CRM, Slack
- MS 365
- G-Suite

Data & Analytics

- Snowflake DW
- NL-to-SQL
- CDC pipeline

Identity & Notif.

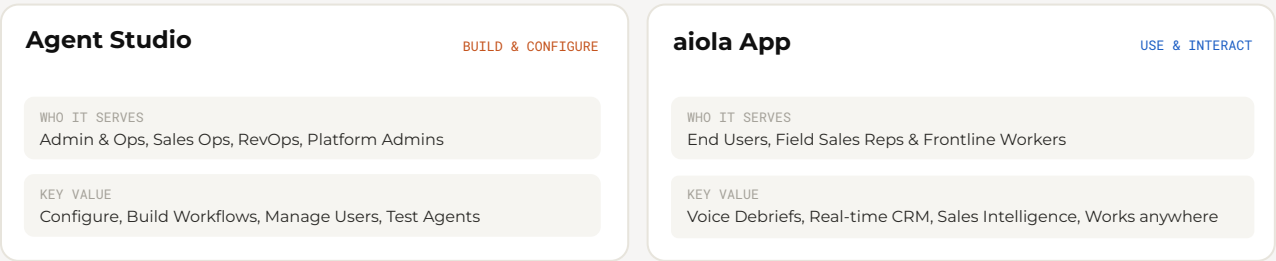
- Google OAuth SSO
- Microsoft Entra ID (SCIM)
- AWS Lambda Email

Architectural Overview.

Built for Enterprise, Secured from Day 1.

ARCHITECTURE DETAILS AVAILABLE UNDER NDA · AIOLA.AI · CONFIDENTIAL

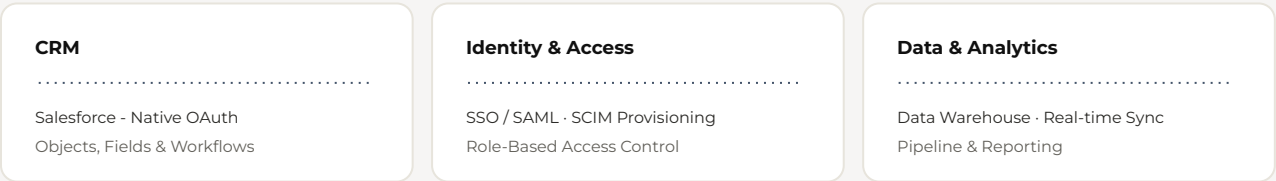
USER LAYER



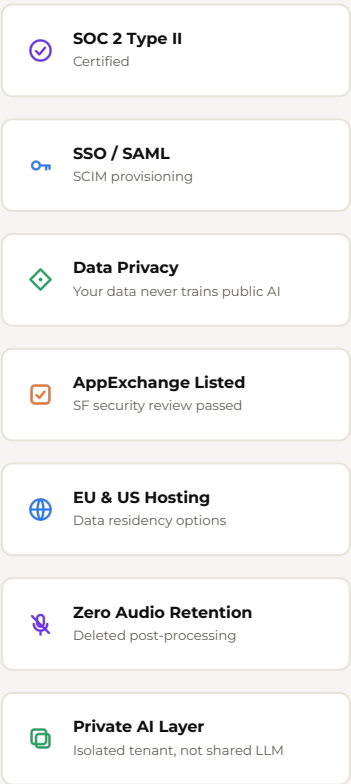
AIOLA PLATFORM



ENTERPRISE SYSTEMS



SECURITY & COMPLIANCE





Platform Capabilities

What your reps get. What your ops team controls.



AI-Guided Voice Assistant

Agent drives the rep through each interaction. Right questions, right order, every field captured.



Sales Intelligence

Ask in plain language. Answers from structured CRM data, not just recorded calls.



Self-Service CRM Mapping

Ops defines exact Salesforce fields per workflow. No vendor, no developer. Change anytime.



Same-Day Workflows

Describe in English. AI builds it. Speak to test. Deploy same day.



Data Validation Gate

Every value read back, confirmed by voice, then written. Bad data never reaches CRM.



Knowledge On Demand

Real-time answers from company content during the conversation, not after.



Multi-Agent Platform

One platform: users, agents, workflows, access control, analytics. Scale without vendors.



Zero-Friction Onboarding

Welcome Agent onboards reps by voice. No training, no docs. Productive day one.



From Spoken Data to
knowledge & Intelligence.

The field is ready. The technology is
proven. **The market is now.**